Edexcel International
London Examinations
GCE Ordinary Level

## Mark Scheme with Examiners' Report

## London Examinations GCE Ordinary Level in

## Accounting (7011)

January 2004
from Edexcel International

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## ACCOUNTING 7011, MARK SCHEME

## KEY - please note the following abbreviations used in the mark scheme

OF (= Own Figure) is a system whereby a candidate misses a mark only once for a mistake. The mistake is noted where it first occurs and consequential incorrect figures or operations are awarded full marks as though they were correct.

NC (= Non Contaminated) applies when a mark is allocated to a sub heading / sub total. The mark for that sub heading is awarded only if the category of items does not contain an item that does not belong.

## SECTION A

## Question 1

General Ledger

| Sales Account |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | ---: |
|  |  |  |  | Nov 1 | Balance b/d | $5000 \checkmark$ |
|  |  |  |  | Nov 8 | G Sobers | $570 \checkmark$ |
|  |  |  |  | Nov 15 | D Bradman | $800 \checkmark$ |


| Purchases Account |  |  |  |  |  |  |  |
| :--- | :--- | ---: | ---: | :--- | :--- | :--- | :---: |
| Nov 1 | Balance b/d | $2300 \checkmark$ |  |  |  |  |  |
| Nov 11 | F Tyson | $320 \checkmark$ |  |  |  |  |  |
| Nov 19 | D Bradman | $300 \checkmark$ |  |  |  |  |  |
| Nov 26 | D Statham | $240 \checkmark$ |  |  |  |  |  |


| Returns Outward Account |  |  |  |  |  |
| ---: | ---: | ---: | :--- | :--- | ---: |
|  |  |  | Nov 1 | Balance b/d | 350 V |
|  |  |  |  | Nov 15 | F Tyson |


| Discount Received Account |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  | Nov 1 | Balance b/d |
|  |  |  |  | Nov 6 | D Statham |
|  |  |  | Nov 30 | F Tyson | 26 V |


| Bank Account |  |  |  |  |  |  |
| :--- | :--- | :---: | :--- | :--- | :--- | ---: |
| Nov 1 | Balance b/d | $980 \checkmark$ | Nov 6 | D Statham | 180 V |  |
| Nov 4 | G Sobers | $660 \checkmark$ |  | Nov 30 | F Tyson | $612 \checkmark$ |

## Purchases Ledger

| D Statham Account |  |  |  |  |  |  |
| :--- | :--- | ---: | ---: | :--- | :--- | ---: |
| Nov 6 | Bank | $180 \checkmark$ | Nov 1 | Balance b/d | 200 |  |
| Nov 6 | Discount Received | $20 \checkmark$ |  | Nov 26 | Purchases | $240 \checkmark$ |
| Nov 30 | Bal c/d OF(NC) | $240 \checkmark$ |  |  |  |  |
|  |  | 440 |  |  | 440 |  |
|  |  |  |  |  |  |  |


| F Tyson Account |  |  |  |  |  |  |
| :--- | :--- | ---: | ---: | :--- | :--- | ---: |
| Nov 15 | Returns Outward | $40 \checkmark$ | Nov 1 | Balance b/d | $400 \checkmark$ |  |
| Nov 30 | Bank | $612 \checkmark$ |  | Nov 26 | Purchases | $320 \checkmark$ |
| Nov 30 | Discount Received | $68 \checkmark$ |  |  |  |  |
|  |  | 720 |  |  | 720 |  |


| D Bradman Account |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | ---: |
| Nov 30 | D BradmanOF(NC) | $300 \checkmark$ | Nov 19 | Purchases | $300 \checkmark$ |

## Question 1 (continued)

Sales Ledger

| G Sobers Account |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | ---: |
| Nov 1 | Balance b/d | $660 \checkmark$ | Nov 4 | Bank | $660 \checkmark$ |  |
| Nov 8 | Sales | $570 \checkmark$ |  |  |  |  |


| D Bradman Account |  |  |  |  |  |  |
| :--- | :--- | :---: | :---: | :---: | :--- | :--- |
| Nov 1 | Balance b/d | $590 \checkmark$ | Nov 30 | D Bradman <br> OF(NC) | $300 \checkmark$ |  |
| Nov 15 | Sales | $800 \checkmark$ |  |  |  |  |


| Purchases Ledger Control Account |  |  |  |  |  |  |
| :--- | :--- | ---: | ---: | :--- | :--- | :--- | ---: |
| Nov 30 | Returns Outward | $40 \checkmark$ | OF | Nov 1 | Balance b/d OF | $600 \checkmark$ |
| Nov 30 | Discount Received | $88 \checkmark$ | OF | Nov 30 | Purchases OF | $860 \checkmark$ |
| Nov 30 | Bank | $792 \checkmark$ | OF |  |  |  |
| Nov 30 | Sales Ledger <br> (Transfer) | $300 \checkmark$ | OF |  |  |  |
| Nov 30 | Balance c/d | $240 \checkmark$ |  | OF(NC) |  |  |
|  |  | 1460 |  |  |  | 1460 |
|  |  |  |  | Dec 1 | Balance b/d OF | $240 \checkmark$ |

$42 \times \checkmark=21$ marks

## Sales Day Book $\checkmark$

| Nov 8 | G Sobers | $600 \checkmark$ |  |
| :--- | :--- | ---: | ---: |
|  | Less trade discount 5\% | $30 \checkmark$ | $570 \checkmark$ |
| Nov 15 | D Bradman |  | $800 \checkmark$ |
| Nov 30 | Total transferred to Sales Account $\checkmark$ |  | $1370 \checkmark$ |

$6 \times \checkmark=3$ marks
Total 24 marks

## Question 2

Trading and Profit and Loss Account for year ended 31 December 2003

| Opening Stock | $12000 \checkmark$ |  |  | Sales | $310000 \checkmark$ |  |
| :--- | ---: | ---: | ---: | :--- | :--- | ---: |
| Purchases | $106000 \checkmark$ |  |  | Less Returns inward | $3100 \checkmark$ |  |
| -Drawings-W | $1800 \checkmark$ | 116200 |  |  |  | 306900 |
| Less Closing St |  | $5960 \checkmark$ |  |  |  |  |
| Cost of sales |  |  | 110240 |  |  |  |
| Gross Profit |  |  | $196660 \checkmark$ |  | OF(NC) | 306900 |
|  |  | 306900 |  | $=1$ |  |  |


| Wages |  | $30000 \checkmark$ |  | Gross Profit OF | $196600 \checkmark$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| General Exps | $36000 \checkmark$ |  |  |  |  |  |
| Add owing | 2400 | $38400 \checkmark$ |  |  |  |  |
| Rent |  | $18000 \checkmark$ |  |  |  |  |
| Depr on vans | $1600 \checkmark$ |  |  |  |  |  |
| Depr on F \& F | $300 \checkmark$ | 1900 |  |  |  |  |
| Int on Loan -M |  | $3000 \checkmark$ |  |  |  |  |
|  |  |  | 91300 |  | 196600 |  |
| Net Profit |  |  | $105360 \checkmark$ | OF(NC) |  |  |
|  |  | 196600 |  |  |  |  |

$16 \times \checkmark=8$ marks
Appropriation Account for year ended 31 December 2003

| Interest on Capital |  |  |  | Net Profit | OF | $105360 \checkmark$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| M | $5000 \checkmark$ |  |  |  |  |  |
| W | $3000 \checkmark$ | 8000 |  |  |  |  |
| Salary to Wise |  | $24000 \checkmark$ | 32000 |  |  |  |
| Share of Profit |  |  |  |  |  |  |
| M | $55020 \checkmark$ | OF(NC) |  |  |  |  |
| W | $18340 \checkmark$ | OF(NC) | 73360 |  |  | 105360 |
|  |  |  | 103360 |  | $=$ |  |

$6 x \checkmark=3$ marks
Current Accounts of Morcambe and Wise

|  |  | M | W |  |  | M | W |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| J1 | Balance b/d | $2000 \checkmark$ |  | J1 | Balance b/d |  | $1000 \checkmark$ |
| D31 | Drawings | $20000 \checkmark$ | $\begin{array}{r} 31 \\ 800 \checkmark \checkmark \end{array}$ | D 31 | Int on Cap OF(NC) | $5000 \checkmark$ | $3000 \checkmark$ |
| D31 | Bal OF(NC) | $41020 \checkmark$ | $14540 \checkmark$ | D 31 | Share of Pr OF(NC) | $55020 \checkmark$ | $18340 \checkmark$ |
|  |  |  |  | D 31 | Salary OF(NC) |  | $24000 \checkmark$ |
|  |  |  |  | D 31 | Int on Loan OF ( $\checkmark$ ) | $3000 \checkmark \checkmark$ |  |
|  |  | 63020 | 46340 |  |  | 63020 | 46340 |

$14 \times \checkmark=7$ marks

## Question 2 (continued)

Balance sheet at 31 December 2003 $\checkmark$

| Fixed Assets |  |  |  |
| :---: | :---: | :---: | :---: |
| Premises |  | $205800 \checkmark$ |  |
| Motor vehicles at cost | 16000 |  |  |
| Less provision for depreciation | 4800 | $11200 \checkmark$ |  |
| Fixtures \& Fittings | 3000 |  |  |
| Less provision for depreciation | 1200 | $1800 \checkmark$ | $218800 \checkmark$ OF(NC) |
| Current Assets |  |  |  |
| Stock | 5960 |  |  |
| Debtors | 28500 |  |  |
| Bank | 12600 | $47060 \checkmark$ |  |
|  |  |  |  |
| Less Current Liabilities |  |  |  |
| Creditors | 17900 |  |  |
| General Exps owing | 2400 | $20300 \checkmark$ |  |
| Working Capital |  |  | 26760 |
|  |  |  | 245560 |
|  |  |  |  |
| Capital Accounts |  |  |  |
| Morcambe | $100000 \checkmark$ |  |  |
| Wise | $60000 \checkmark$ | 160000 |  |
| Current Accounts |  |  |  |
| Morcambe OF(NC) | $41020 \checkmark$ |  |  |
| Wise OF(NC) | $14540 \checkmark$ | 55560 | 215560 |
|  |  |  |  |
| Loan from Morcambe |  |  | $30000 \checkmark$ |
|  |  |  | 245560 |

$12 \times \checkmark=6$ marks

Total 24 marks

## SECTION B

## Question 3

(a)
(i) A bad debt is an amount owed by a debtor that will definitely not be received ( $\checkmark \checkmark$ ) whereas a provision for bad debts is an amount by which profits have been reduced in anticipation of future bad debts ( $\checkmark \checkmark$ )

$$
4 \times \checkmark=2 \text { marks }
$$

(ii) The accounting principle involved is prudency ( $\checkmark \checkmark$ ) and means anticipating possible losses rather than overstating profits ( $\checkmark \checkmark$ ) Prudency is important because it leads to the production of true and fair accounts $(\checkmark \checkmark)$
$6 \times \checkmark=3$ marks
(b)
(i)

| Provision for Bad Debts Account |  |  |  |  |  |  |  |
| :--- | :--- | ---: | ---: | :--- | :--- | :--- | :---: |
| 2001 <br> Dec 31 | Balance c/d | $4000 \checkmark$ | OF | 2001 <br> Dec 31 | Profit and loss | $4000 \checkmark$ |  |
| 2002 <br> Dec 31 | Profit/loss | $1000 \checkmark$ |  | 2002 <br> Jan 1 | Balance b/d OF | $4000 \checkmark$ |  |
| Dec 31 | Balance c/d | $3000 \checkmark$ | OF |  |  |  |  |
|  |  | 4000 |  |  |  | 4000 |  |
| 2003 <br> Dec 31 | Balance c/d | $4200 \checkmark$ | OF | 2003 <br> Jan 1 | Balance b/d OF | $3000 \checkmark$ |  |
|  |  |  |  | Dec 31 | Profit and loss | $1200 \checkmark$ |  |
|  |  | 4200 |  |  |  | 4200 |  |

$8 \mathrm{x} \checkmark=4$ marks
(ii)

(iii)

$2 \mathrm{x} \checkmark=1$ mark
(iv)

| Profit and loss Account Extract for year ended 31 December 2002 |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :---: | :---: |
|  | Bad debts OF | $4500 \checkmark$ |  | Prov for Bad debts <br> OF | $1000 \checkmark$ |  |  |
|  |  |  |  |  | Bad debts <br> Recovered OF | $200 \checkmark$ |  |

Total 13 marks

## Question 4

(a)

Manufacturing Account for year ended 31 December 2003

| Raw Materials |  |  |  | Cost of Finished Goods | 529 400 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Opening Stock | $20200 \checkmark$ |  |  | OF(NC) |  |
| Purchases | $250000 \checkmark$ | 270200 |  |  |  |
| Less Cl Stock | $18000 \checkmark$ |  |  |  |  |
| Less Rets Outw | $200 \checkmark$ | 18200 |  |  |  |
| CORMC |  |  | $252000 \checkmark$ | $\mathrm{OF}(\mathrm{NC})$ |  |
| Factory Wages |  |  | $150000 \checkmark$ |  |  |
| PRIME COST |  |  | $402200 \checkmark$ | $\mathrm{OF}(\mathrm{NC})$ |  |
|  |  |  |  |  |  |
| Factory O/H's |  |  |  |  |  |
| Indirect M Exps | $25000 \checkmark$ |  |  |  |  |
| Depr on P/M | $100000 \checkmark$ |  | 125000 |  |  |
|  |  |  |  |  |  |
| Work in Progress |  |  |  |  |  |
| Opening Stock | $5600 \checkmark$ |  |  |  |  |
| Less Cl Stock | $3200 \checkmark$ |  | 2400 |  |  |
|  |  |  | 529400 |  | 529400 |

$12 \times \checkmark=6$ marks
(b)

Trading Account for year ended 31 December $2003 \checkmark \checkmark$

| Finished Goods |  |  |  |  | Sales | $595000 \checkmark$ |
| :--- | ---: | ---: | ---: | :--- | :--- | ---: |
| Opening Stock | $15500 \checkmark$ |  |  |  | Less returns <br> inward | $1000 \checkmark$ |
| Cost of F G <br> OF | $529400 \checkmark$ | 544900 |  |  |  |  |
| Less Cl Stock |  | $26000 \checkmark$ |  |  |  |  |
| Cost of Sales |  |  | 518900 |  |  |  |
| Gross Profit |  |  | 75100 r |  | OF(NC) | 594000 |
|  |  |  | 594000 |  |  |  |

$8 \times \checkmark=4$ marks
(c)

Profit and Loss Account for year ended 31 December 2003

| Selling and <br> Adm | $25600 \checkmark$ |  |  | Gross Profit <br> OF | $75100 \checkmark$ |
| :--- | ---: | ---: | ---: | :--- | :--- |
| Depr on Veh | $18000 \checkmark$ |  |  |  |  |
| Depr on O E | $1000 \checkmark$ |  |  |  |  |
| Veh Runn Exps | $15590 \checkmark$ |  | 60190 |  |  |
| Net Profit |  |  | 14910 r |  |  |
|  |  | 75100 |  |  |  |

Total 13 marks

## Question 5

(a)

Redditch Golf Club Balance Sheets at beginning and end of 2003

|  | 1 Jan 2003 | 31 Dec 2003 |  |  | 1 Jan 2003 | 31 Dec 2003 |
| :--- | ---: | ---: | :--- | :--- | ---: | ---: |
| LIABILITIES |  |  |  | ASSETS |  |  |
| Accumulated <br> Fund | $1045680 \checkmark \checkmark$ <br> OF(NC) $\checkmark$ | $1132450 \checkmark \checkmark$ <br> OF(NC) $\checkmark$ | Equipment | $56000 \checkmark$ | $80000 \checkmark$ |  |
| Bank overdraft | $3000 \checkmark$ |  |  | Clubhouse | $1000000 \checkmark$ | $1000000 \checkmark$ |
| Subs in advance | $1220 \checkmark$ | $2250 \checkmark$ |  | Bank |  | $60000 \checkmark$ |
| Exps owing | $2960 \checkmark$ | $3900 \checkmark$ |  | Subs in arrears | $2460 \checkmark$ | $2500 \checkmark$ |
| Creditors | $10600 \checkmark$ | $8400 \checkmark$ | Stock of <br> Refreshmts | $5000 \checkmark$ | $4500 \checkmark$ |  |
|  | 1063460 | 1147000 |  |  | 1063460 | 1147000 |

$20 \times \checkmark=10$ marks
(b)

Redditch Golf Club Balance Sheets at beginning and end of 2003
(Statement of Surplus for year ended 31 December 2003)

| Accumulated fund at 31 December | OF | $1132450 \checkmark$ |
| :--- | :---: | ---: |
| Less Accumulated fund at 1 January | $1045680 \checkmark$ |  |
| Apparent Surplus | 86770 |  |
| Less Capital Receipt | $10000 \checkmark \checkmark$ |  |
| SURPLUS | OF $(\checkmark)$ | $76770 \checkmark \checkmark$ |

$6 \times \checkmark=3$ marks
Total 13 marks

## Question 6

(a)
(i) Award one $\checkmark$ for each acceptable ratio and a further $\checkmark$ for each acceptable formula giving max of $\checkmark \checkmark \checkmark \checkmark$. Current ratio (Current assets: current liabilities) and Acid Test/Quick Assets ratio (Current Assets less stock: current liabilities)

$$
4 \times \checkmark=2 \text { marks }
$$

(ii) Award one $\checkmark$ for any acceptable profitability ratio and a further one $\checkmark$ for an acceptable formula. Return on Capital Employed/Gross Profit to sales etc
$2 \mathrm{x} \checkmark=1$ mark
(iii) Sometimes a business can have good profits yet be unsuccessful due to a lack of control of liquidity. Knowing about ratio analysis and applying a 2:1 Current ratio may have made such a business successful. Award up to $\checkmark \checkmark$ for a first acceptable statement and a further two $\checkmark \checkmark$ for a development of the answer.
$4 \times \checkmark=2$ marks
(b)

|  | Working Capital | Owner's Capital | Fixed Assets |
| :--- | ---: | ---: | ---: |
| (i) | Not marking required - figures given on question paper |  |  |
| (ii) | $+£ 1000 \checkmark$ | $+£ 1000 \checkmark$ | No effect $\checkmark$ |
| (iii) | $+£ 400 \checkmark$ | $-£ 500 \checkmark$ | $-£ 900 \checkmark$ |
| (iv) | No effect $\checkmark$ | $-£ 5000 \checkmark \checkmark$ | $-£ 5000 \checkmark$ |
| (v) | $-£ 40 \checkmark$ | $-£ 40 \checkmark$ | No effect $\checkmark$ |
| (vi) | No effect $\checkmark$ | No effect $\checkmark$ | $+£ 8500 \checkmark$ |

$16 x \checkmark=8$ marks
Total 13 marks

## Question 7

Balance Sheet of Raynor Ltd at 31 December 2003

| Fixed Assets | Cost | Agg Depr | Net Value |
| :---: | :---: | :---: | :---: |
| Premises | 100000 |  | $100000 \checkmark$ |
| Plant and Machinery | $380000 \checkmark$ | 22000 | $358000 \checkmark$ |
| Current Assets |  | OF(NC) | $458000 \checkmark$ |
| Stock | $28000 \checkmark$ |  |  |
| Debtors | $15500 \checkmark$ |  |  |
| Insurance prepaid | $1000 \checkmark$ |  |  |
| Bank | $40090 \checkmark$ | $84590 \checkmark$ | OF(NC) |
|  |  |  |  |
| Less Current Liabilities |  |  |  |
| Creditors | $12600 \checkmark$ |  |  |
| Income received in advance | 490 V |  |  |
| Proposed Preference share dividend | $12500 \checkmark$ |  |  |
| Ordinary share dividend due | $12500 \checkmark$ |  |  |
| Debenture interest due | $1500 \checkmark$ | $39590 \checkmark$ | OF(NC) |
| Working Capital |  | OF | $45000 \checkmark$ |
|  |  |  | 503000 |
|  |  |  |  |
| Authorised Capital |  |  |  |
| 100000050 p ordinary shares | 500000 |  |  |
| $500000 £ 15 \%$ preference shares | 500000 |  | $1000000 \checkmark$ |
| Issued Capital |  |  |  |
| 25000050 p ordinary shares fully paid | $125000 \checkmark$ |  |  |
| $250000 £ 15 \%$ preference shares fully paid | $250000 \checkmark$ |  | 375000 |
| P/L balance ( $£ 100000+1000 \checkmark-1500 \checkmark-12$ 500 $\sqrt{\text { ) }}$ |  |  | 87 000 |
| General reserve |  |  | $16000 \checkmark$ |
| Shareholders Funds |  | $\mathrm{OF}(\mathrm{NC})$ | $478000 \checkmark$ |
|  |  |  |  |
| 6\% Debentures |  |  | $25000 \checkmark$ |
|  |  |  |  |
|  |  |  | 503000 |

For part calculation of P/L balance and placement in Balance Sheet award

| $£ 100000 \checkmark$ | $£ 99500 \checkmark \checkmark \checkmark$ | $£ 86000 \checkmark \checkmark \checkmark$ | $£ 88500 \checkmark \checkmark$ |
| :--- | :--- | :--- | :--- |
| $£ 101000 \checkmark \checkmark$ | $£ 87500 \checkmark \checkmark$ | $£ 98500 \checkmark \checkmark$ |  |

## General Comments

The majority of candidates for this examination produced a pleasing standard of work displaying an understanding of double entry and the preparation of final accounts. There were some really excellent scripts where candidates scored full or almost full marks.

There is no choice of questions on Part A of the paper. There is limited choice in Part B. The least popular question in Part B was question 3.

## Question 1

This was generally well done by most candidates who were able to demonstrate mastery of double entry. The preparation of the control account tested most candidates and even the best had difficulty with the contra entry. Preparation of the sales day book also caused difficulty and a significant number of candidates transferred the total of the day book to the sales ledger.

## Question 2

Numerous candidates scored full marks on this partnership question. Notable errors were the omission of drawings from the trading account; and interest on loan from the profit and loss account. In general terms, however, the framework of this question was well understood and most candidates followed its complex demands very successfully.

## Question 3

This was definitely the least popular question in Part B. Those candidates who attempted it generally performed poorly. Candidates found it difficult to sift through the information in the question to decide exactly what was required. However, it was the lack of understanding of each of the elements of bad debts, bad debts recovered, and provision for bad debts that caused the problem. As with most topics, learning double entry is crucial. A sound knowledge of double entry provides the tools to do most questions and this is what learners need to concentrate on.

## Question 4

On the whole this question was well done. The secret here is to understand the process. What exactly is happening when a firm makes goods and which account takes which part of the process? It is crucial that candidates understand the make up of prime cost. They also need to understand the make up of cost of finished goods. These items form the manufacturing account. The trading account is the account of the warehouse and the profit and loss is the account of the office. Visualising the process is the key to writing an excellent answer.

## Question 5

Although the average mark on this question was above half, very few scored full marks. Those that did score full marks understood the concept of increased net worth and could apply this concept to club accounts. Most could prepare the required opening and closing statements (expenses prepaid and accrued and income in advance and in arrears were often incorrect) but few realised that surplus or deficit could be found by comparing the closing and opening accumulated fund.

## Question 6

The section on ratios was generally well done with most candidates displaying a good understanding of profitability and liquidity. However, the more demanding section on the effect of transactions on the balance sheet was well done only by the most able candidates. Again the secret of success lies in understanding double entry and being able to trace the effects through to the balance sheet. Learners are advised to practise extending double entry to its final destination on the balance sheet.

## Question 7

This was generally well done. However, tracing the effects of transactions through to the balance sheet was a major difficulty for most. Many candidates did not change the profit and loss balance at all, even though virtually every transaction affects it. Shareholders' funds and its constituent parts continue to be challenging to many, as does narrations for issued capital.

## ACCOUNTING 7011, GRADE BOUNDARIES

| Grade | A | B | C | D | E |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Lowest mark <br> for award of <br> grade | 70 | 58 | 47 | 42 | 33 |

Note: Grade boundaries may vary from year to year and from subject to subject, depending on the demands of the question paper.

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