## Paper 2

## Section A

## Question 1

## (a)

Flexible budgets recognise the difference in cost behaviour (1) between fixed and variable costs in relation to fluctuations in output, (1) turnover, or other variable factors.

Flexible budgets may be used in two ways;
i) At planning stage (1) - considering the implications of a range of output scenarios.(1)
ii) Retrospectively over a control period (1) - to compare actual results achieved with what results should have been. (1)
(6 Marks)
(b)

Flexible Budget For The Year Ended 31 May 2003

|  | Budget | Actual | Variance |
| :---: | :---: | :---: | :---: |
|  | £000 | £000 | £000 |
| Sales | 750 (1) | 750 | 0 |
| Cost of sales | (300)(1) | (295) | 5 |
| Gross profit | 450 (1) | 455 | 5 (1)OF |
| less |  |  |  |
| Wages | 75 (1) | 80 | (5) |
| Salaries | 50 (1) | 50 | - |
| Heat and power | 40 (1) | 25 | 15 |
| Advertising | 90 (1) | 110 | (20) |
| Bad debts | 15 (1) | 25 | (10) |
| Depreciation | 85 (1) | 80 | 5 |
|  | 355 | 370 | (15) |
| Net profit | 95 (1)OF | 85 | 10 (1)OF |
|  | 450 | 455 | (5) |

(c)

When the budget for the year is flexed to the actual level of activity (1) , the budgeted net profit was $£ 95000$ (1). The actual profit of $£ 85000$ represented an underachievement (1) of the projected profit by $£ 10000$ (1). Although the cost of sales was below the budgeted level (1) by $£ 10000$, and heat and power showed significant savings (1) other actual expenditures were well above the budgeted level, particularly advertising (1) and bad debts (1). The managing director should seek to control these expenditures (1) if actual profitability is to return to the budgeted level. (1).
(MAX 7 Marks)
(Total 25 Marks)

## Question 2

(a) The angle of incidence equals the angle between the revenue line (1) and the total cost line.(1)

Where the angle is narrow, the revenue line emanates from the zero intersection and the total cost line emanates from a low cost (fixed cost) (1) at zero activity. Therefore the relationship will be of relatively low fixed cost and high variable cost per unit (1). The narrow angle may also conclude that profit margins are lower. (1)
(5 Marks)
(b) $\quad$ Break even $=\frac{\text { Fixed Cost }}{\text { Contribution }}=\frac{£ 60000}{£ 12-£ 8}=\frac{£ 60000}{£ 4}$ (1) (1) $=15000$ Units (1)

Projected Profit $=18000$ units -15000 units $=3000$ units $\times £ 4=£ 12000$.
(1) (1)
(1)
(6 Marks)
(c)
i) $£ 10.50-£ 8=£ 2.50$ Additional Contribution Per Unit $\times 2000=$ Up by $£ 5000$ (1) Total Profit $£ 12000+£ 5000=£ 17000$ (1)
Break even point. No change
ii) 18000 units -12727 units $=5273$ units $\times £ 5.50=£ 29000$ (1) up by $£ 17000$

Break even $=£ 70000=£ 70000=12727$ units (1) reduced by 2273 (1) $£ 12-£ 6.50 \quad £ 5.50$
iii) 19000 units $x £ 5=£ 95000-£ 60000=£ 35000$ (1) Up $£ 23000$

Break even $=\frac{£ 60000}{£ 12-£ 7.00}=\underline{£ 50000}=12000$ units Down 3000 units (1)
iv) 10000 units $x £ 4+11000$ units $x £ 2.50=£ 67500-£ 60000=£ 7500$ (1) Down £4 500 (1)

Break even $=\frac{£ 60000}{10000 \times(£ 12-£ 8)+8000 \times(£ 12-£ 9.50)}=18000$ units (1)
Up 3000 units (1)
(14 Marks)
(Total 25 Marks)

## Question 3

(a)

Manufacturing and Trading Account for the Month Ended 30 April 2003 (1)

|  | Junior $£$ | Senior £ | Total £ |
| :---: | :---: | :---: | :---: |
| Opening stock of raw materials | - | - | 1125 |
| Purchases of raw materials | - | - | 4625(1) |
|  | - | - | 5750 |
| Closing stock of raw materials | - | - | 2085 (3) |
|  | 1300 | 2365 | 3865 |
| Direct labour | 4000 | 7350 | 11350 (3) |
| PRIME COST (1) | 5300 | 9715 | 15015 |
| Production Overheads |  |  |  |
| Rent \& rates | 1000 | 1000 | 2000 |
| Light, heat \& power | 640 | (1) 1120 | 1760 |
| Production Managers Salaries | 750 | (1) 1100 | 1850 |
| Depreciation | 250 | 750 | 1000 |
|  | 7940 | 13685 | 21625 |

Work In Progress
At start 1 May 2002
At end 30 April 2003
PRODUCTION COST (1)

| - | 4000 | 4000 |
| :---: | :---: | :---: |
| $(480)$ | - | $(480)$ |
| 7460 | 17685 | 25145 |

Sales

| 9600 (1) | 19800 | 29400 |
| ---: | ---: | ---: |
| 7460 | 17685 | 25145 |
| 2140 | (1)OF | 2115 |

(15 Marks)
(b) Apportionment - Following allocation overheads which cannot be allocated (1) are apportioned between the cost centres (1) using a basis which is fair (1) e.g (1) rent on the floor area occupied by the respective departments.

Rent and rates would appropriately be apportioned in relation to floor area occupied (1). As the production of the Senior model involves more workers/takes more time and therefore occupies more space, it would be appropriate to apportion on the basis of production achieved or hours worked with the Senior model being apportioned a greater share of the overhead (1). It would therefore seem that a disproportionate amount of the overhead is being borne by Junior.(1).
(MAX 6 Marks)
(c) Advantages- Probable increase in production and productivity.

Less supervision required
Disadvantages-
Maintaining quality
Staff feel that time is their own. Possible higher levels of absenteeism.
Possible increase in accident levels.
(Total 25 Marks)

## Section B

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Question 4
(a)
Leisure Centre Contract Account
£000 £000
    Raw Materials 520 Cost - c/d 990
    less Returns 30
    less Materials On Site [70
    Direct wages 115
    plus Accrued Wages __5
    lother Direct Exp 
    less 125
    Site Management Sal }8
    less HO Overheads \underline{10}
    Scaffold Hire }15
    Overheads 35
    plus 
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(b)

## Balance Sheet (Extract) as at 30 April 2003

$\stackrel{£}{£}$
000
Fixed Assets
Plant $\quad 150$ less $25=125$ (1)
Plus
Current Assets
Raw Materials
70
WIP - Not Certified
Debtors
Prepaid Salaries
Less
Current Liabilities
Wages Accrued
Financed By:
Capital
Reserves - Retained Profit 200 (1)OF

## Question 5

(a)

Cash Flow
£
Year 0300000
Year 150000
Year 280000
Year 390000
Year 4140000
Year 440000

10\%
Factor $\quad £$ 1.000 (300 000)
$0.909 \quad 45450$
1 Mark for each
$0.826 \quad 66080$ two rows correct
$0.751 \quad 67590$
$0.683 \quad 95620$
$0.683 \quad \underline{27320}$
2060
(b) Weighted Average Cost of Capital

(c)

The weighted average cost of capital represents the average return expected or committed to those providing the long term finance of the company.(1) It will take into account the fixed or maximum commitments to debenture and preference share holders.(1) It will also take into account the expected returns of ordinary shareholders which can vary from time to time.(1)

The internal rate of return is the 'hurdle' rate that must be achieved by all projects to be considered for investment. (1) The internal rate of return will be set after considering the WACC (1) and the alternative cost of borrowing from the open market (1) and the risk level of the project or business (1).

## (Max 4 Marks)

(d) The management should as far as possible minimise the cost of borrowing by:

1. Consider issuing more preference shares (1). This is the lowest cost of borrowing. (1). This will lower the gearing of the company if sufficient preference borrowers can be found. (1)
2. Borrow from the bank (1). This will not affect the WACC. (1)
(Total 15 Marks)

## Question 6

(a)

Allocation of overheads occurs where an overhead can be specifically identified as being attributable to a specific department. (1)

Apportionment occurs where overheads are attributable to a number of departments (1) and therefore must be apportioned to those departments on the most reasonable basis available (1)
(b)

|  | Machining | Assembly | Finishing | Admin | Canteen |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $£ 000$ | $£ 000$ | $£ 000$ | $£ 000$ | $£ 000$ |
| Overheads | 85 | 34 | 13 | 80 | 52 |
| Allotment | 32 | 24 | 16 | - | $\frac{8}{(1)}$ |
|  | 24 | 12 | 18 | 6 | $(60)$ |
|  | 2 | 2 | 1 | $(6)$ | $\frac{1}{1(1)}$ |
|  | 1 | - | - |  | $(1)$ |
|  | 144 | 72 | 48 |  |  |

(5 Marks)
(c)

Budgeted Overhead Recovery Rate

Machinery
$£ 144000$ OF
12000 Hrs
= £12 per hour
(1)OF

Assembly
$£ 72000$ OF 8000 Hrs
= £9 per hour
(1)OF

Assembly
$7500 \times £ 90 F=$
£67500
(1)OF

Finishing
£48000 OF 6000 Hrs
= £8 per hour
(1)OF

Finishing
$6500 \times £ 8=0 \mathrm{~F}$
£52 000
(1)OF

Actual Overhead Cost
$£ 143000$
$£ 70000$
$£ 47500$
(Under)/Over Absorbed Overhead
(£5 000) (£2 500)
$£ 4500$

Total Under absorbed Overhead (£3 000) (1)OF
(Total 15 Marks)

## Section C

## Question 7

## (a)

The aspects that can be isolated are price (1) and usage (1).
Price variance is calculated - (Std Price - Act Price) x Act Usage (1)
Usage variance is calculated - (Std Qty - Act Qty) x Std Price (1)
(4 Marks)
(b)

Possible factors;
Specification of quantity and quality of materials;
Forecast movements in prices;
Availability of bulk purchases;
Current wastage percentages;
Training and skill level of staff and its impact upon wastage; Ideal or optimum standards set.

Or any other valid point.
(1) Mark for identification and (1) Mark for development x 4 Points
(c)

Possible advantages;
Aid to accurate budgeting;
'Yardstick' to measuring actual costs;
Target level of efficiency;
Cost consciousness;
'Management by exception' from variances;
Standard costs aid estimating;
Standards aid production scheduling;
Motivation of staff.
Or any other valid point.
(1) Mark for identification and (1) Mark for development $x 4$ Points

## Question 8

(a) Characteristics;

Generally continuous operation;
Generally high volume of low cost items;
Often a loss in process;
May also be a by-product;
Not possible to identify separate units of production until completion.
(1) Mark for identification of characteristic + (1) Mark for development + (1) Mark for example. X 2
(6 Marks)
(b) Equivalent production;

Production in terms of completed units; (1)
Units assessed to identify inputs, completions, wastage and closing stock; (2)
Value of opening stock from previous period plus value of inputs; (1)
Cost per equivalent unit established; (1)
Monetary valuation of completed units and closing work in progress established; (2) Separate assessments made for material, labour and overheads as well as in total; (1)
(c) Normal loss unavoidable in the normal course of production e.g evaporation; (1) Abnormal loss results from error in production e.g carelessness, accidents; (1)

Normal losses anticipated (1) and therefore the loss costed into the product (1); Abnormal losses not anticipated, therefore require valuation to be written off as a loss in the profit and loss account (2)

