

Mark Scheme (Results)

January 2012

GCE Accounting (6002) Paper 01

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## General Marking Guidance

- All candidates must receive the same treatment. Examiners must mark the first candidate in exactly the same way as they mark the last.
- Mark schemes should be applied positively. Candidates must be rewarded for what they have shown they can do rather than penalised for omissions.
- Examiners should mark according to the mark scheme not according to their perception of where the grade boundaries may lie.
- There is no ceiling on achievement. All marks on the mark scheme should be used appropriately.
- All the marks on the mark scheme are designed to be awarded. Examiners should always award full marks if deserved, i.e. if the answer matches the mark scheme. Examiners should also be prepared to award zero marks if the candidate's response is not worthy of credit according to the mark scheme.
- Where some judgement is required, mark schemes will provide the principles by which marks will be awarded and exemplification may be limited.
- When examiners are in doubt regarding the application of the mark scheme to a candidate's response, the team leader must be consulted.
- Crossed out work should be marked UNLESS the candidate has replaced it with an alternative response.

| Question | Answer                            |             | Mark |
|----------|-----------------------------------|-------------|------|
| Number   |                                   |             |      |
| 1(a)     | Statement of Change in Equity     |             |      |
|          |                                   |             |      |
|          | Opening Balance Jan 1 2011        | (214000) Dr |      |
|          | Dividends                         | (44000) Dr  |      |
|          | Comprehensive Income for the Year | 351000      |      |
|          | B                                 | 00000       |      |
|          | Balance at Dec 31 2011            | 93000       |      |
|          |                                   |             | (6)  |

| Question | Answer                                |   | Mark  |
|----------|---------------------------------------|---|-------|
| Number   |                                       |   |       |
| 1(b)     | Statement of Financial Position as    | at 31 December 2011 $\sqrt{}$ 34 marks    |       |
|          | ASSETS                                |   |       |
|          | Non-current assets √                  |   |       |
|          | Property, Plant & Equipment Buildings | 1754000                                   |       |
|          | Fittings                              | 117000                                    |       |
|          | Machinery                             | 380000 √ any 3                            |       |
|          | Furniture                             | 83000                                     |       |
|          | Computer Equipment                    | 649000 √ next 2                           |       |
|          | острани царине                        | 2983000                                   |       |
|          | Goodwill                              | 85000 √                                   |       |
|          | Other Intangible Assets               |   |       |
|          | Copyright                             | 125000 √                                  |       |
|          | Patents                               | 165000 √                                  |       |
|          |                                       | 290000                                    |       |
|          |                                       | 3358000 √                                 |       |
|          | Current Assets                        |   |       |
|          | Inventories                           | 132000 √                                  |       |
|          | Trade and Other Receivables           |   |       |
|          | Trade receivables                     | 27900 √                                   |       |
|          | Prepayments                           | 5400 √                                    |       |
|          | Rent Received                         | 2000 √                                    |       |
|          |                                       | 35300                                     |       |
|          | Cash and Cash Equivalents             | 2000                                      |       |
|          | Cash                                  | 3000 √                                    |       |
|          | Total Assets √                        |   |       |
|          | EQUITY AND LIABILITIES √              | <u>3528300</u> \ 0/1 \ C                  |       |
|          | Equity                                |   |       |
|          | Share Capital                         |   |       |
|          | Ordinary shares of £1                 | 2000000 √                                 | (2.4) |
|          | Other Reserves                        | 2000000 V                                 | (34)  |
|          | Share Premium                         | 125000                                    |       |
|          | Revaluation Reserve                   | 15000                                     |       |
|          | General Reserve                       | 110000 √ all 3                            |       |
|          |                                       | 250000                                    |       |
|          | Retained Earnings                     | 93000 √                                   |       |
|          |                                       | 2343000 √                                 |       |
|          | Non-Current Liabilities $\sqrt{}$     |   |       |
|          | Long Term Borrowings                  |   |       |
|          | Debenture 13% 2016                    | 800000 √                                  |       |
|          | Bank loan                             | 100000 √                                  |       |
|          |                                       | 900000 √                                  |       |
|          | Current Liabilities                   |   |       |
|          | Trade and other Payables              |   |       |
|          | Trade Payables                        | 11000                                     |       |
|          | Accruals                              | 3300                                      |       |
|          | Debenture Interest                    | 52000 √ any 3                             |       |
|          | Loan Interest                         | 10000<br>44000 √ next 2                   |       |
|          | Dividend Payable                      |   |       |
|          | Short Torm Porrougings                | 120300                                    |       |
|          | Short Term Borrowings Overdraft       | 41000 √                                   |       |
|          | Current Tax Payable                   | 41000 V                                   |       |
|          | Income Tax Payable                    | 124000 √                                  |       |
|          | meome rux ruyubic                     | 285300 √                                  |       |
|          | Total Equity and Liabilities √        | <u>263300</u> √<br><u>3528300</u> √o/f √C |       |
|          | Total Equity and Elabilities V        | <u>3320300</u> (0/1 (C                    |       |

| Q1 Mark Scheme             |         |              |
|----------------------------|---------|--------------|
| a) Appropriation Account   |         |              |
|                            |         |              |
| Opening Balance Jan 1 2011 | -214000 |              |
| Profit for year            | 475000  | $\checkmark$ |
| Taxation                   | -124000 | $\checkmark$ |
| Dividends                  | -44000  | 1            |
| Balance at Dec 31 2011     | 93000   | √ o/f √ C    |

| Home Gaming plc Balance sheet as at 31 December 2011 |         |         |         |           |
|--|---------|---------|---------|-----------|
|  |         |         |         |           |
| B Fixed assets                                       |         |         |         |           |
| I Intangible assets $\sqrt{}$                        |         |         |         |           |
| Goodwill   | 85000   |         |         | V         |
| Copyright  | 125000  |         |         | $\sqrt{}$ |
| Patents  | 165000  |         |         | $\sqrt{}$ |
|  |         | 375000  |         |           |
| II Tangible Assets $\sqrt{}$                         |         |         |         |           |
| Buildings  | 1754000 |         |         |           |
| Fittings   | 117000  |         |         |           |
| Machinery  | 380000  |         |         | √any 3    |
| Furniture  | 83000   |         |         |           |
| Computer equipment                                   | 649000  |         |         | √ next 2  |
|  |         | 2983000 |         |           |
|  |         |         | 3358000 | √ O/F     |
| C Current Assets                                     |         |         |         |           |
| I Stocks   |         |         |         |           |
| Stocks   | 132000  |         |         | V         |
| II Debtors   |         |         |         |           |
| Debtors  | 27900   |         |         | <b>√</b>  |
| Prepayments  | 5400    |         |         | <b>√</b>  |
| Rent Received  | 2000    |         |         | V         |
|  |         |         |         |           |
| IV Cash at bank and in hand                          |         |         |         |           |
| Cash In Hand   | 3000    |         |         | <b>√</b>  |
|  |         | 170300  |         | √ O/F     |
|  |         |         |         |           |
|  |         |         |         |           |
| E Creditors: Amounts falling due within one year     |         |         |         |           |
| Bank Overdraft                                       | 41000   |         |         | <b>√</b>  |
| Debenture Interest                                   | 52000   |         |         |           |
| Interest on Bank Loan                                | 10000   |         |         |           |
| Trade Creditors                                      | 11000   |         |         | √ any 3   |
| Accruals   | 3300    |         |         |           |
| Dividend Payable                                     | 44000   |         |         | √ next 2  |
| Taxation Payable                                     | 124000  |         |         | √ V       |
|  | 12.000  | 285300  |         | √ O/F     |

| F Net current assets (liabilities) $\sqrt{}$                        |         |   | -115000 |              |
|---|---------|---|---------|--------------|
|   |         |   |         |              |
| G Total assets less current liabilities $\sqrt{}$                   |         |   | 3243000 | √ O/F        |
|   |         |   |         |              |
| H Creditors: amounts falling due after more than one year $\sqrt{}$ |         |   |         |              |
| Bank Loan   | 100000  |   |         | $\checkmark$ |
| Debenture 13% 2016  | 800000  |   |         | $\sqrt{}$    |
|   |         |   | 900000  | $\checkmark$ |
|   |         |   |         | √ O/F √      |
|   |         |   | 2343000 | С            |
| K :Capital and reserves $\sqrt{}$                                   |         |   |         |              |
| I Ordinary share capital called up                                  | 2000000 |   |         | $\sqrt{}$    |
| II Share premium account  | 125000  |   |         |              |
| III Revaluation reserve   | 15000   |   |         |              |
| IV Other Reserves - General Reserve                                 | 110000  |   |         | √all 3       |
| V Profit and loss account   | 93000   |   |         | √ O/F        |
|   |         | _ |         | √ O/F        |
|   |         |   | 2343000 | √C           |
| Total 34 Marks  |         |   |         |              |

Accruals 3300 may be shown under Accruals and Deferred Income Income tax 124000 may be shown under Provisions and Deferred charges

| Question<br>Number | Answer  |   | Mark |
|--------------------|---|---|------|
| 1(b)               | Statement of Change in Equity √  Opening Balance Jan 1 2011 Dividends Comprehensive Income for the Year  Balance at Dec 31 2011 | Retained Earnings -214000 Dr $\sqrt{}$ -44000 Dr $\sqrt{}$ 351000 $\sqrt{}$ | (6)  |

| Question<br>Number | Answer  | Mark |
|--------------------|---|------|
| 1(c)               | FOR benefit of showing Net Current Assets (Liabilities)   |      |
|                    | Allows the user to see <code>clearly/easily</code> $$ which is largest of current assets and current liabilities $$ |      |

This enables the user to judge the net amount of liquid assets  $\sqrt{}$  If Net Current Liabilities,  $\sqrt{}$  then clearly the entity has a liquidity problem.  $\sqrt{}$  and allows them to take action  $\sqrt{}$ 

Helps potential investors  $\sqrt{\phantom{}}$  to make a decision whether to invest.  $\sqrt{\phantom{}}$  Helps suppliers  $\sqrt{\phantom{}}$  make a decision concerning possible credit to be given.  $\sqrt{\phantom{}}$ 

AGAINST benefit of showing Net Current Assets (Liabilities)

Net Current Assets only shows an amount in a monetary value.  $\sqrt{\ }$  This does not show if this amount is sufficient.  $\sqrt{\ }$  The amount required would be affected by the entity's size  $\sqrt{\ }$  and industry.  $\sqrt{\ }$ 

More useful measures of liquidity are the Current Ratio  $\sqrt{\ }$  and Acid (Quick) Ratio.  $\sqrt{\ }$ 

These could be calculated  $\sqrt{}$  using either of the two formats.  $\sqrt{}$ 

It may be better to show all the monies put into the entity  $\sqrt{\ }$  on the same side of the Statement of Financial Position / Balance Sheet ie Total Equity and Liabilities.  $\sqrt{\ }$ 

Maximum of 8 marks for arguing one side only.

### Evaluation:

It is / is not necessary to show Net Current Assets (Liabilities) on the Statement of Financial Position.  $\sqrt{\sqrt{2}}$  (2 marks for Evaluation).

(12)

| Question | Answer  |                  |                   |                     |  | Mark |
|----------|---|------------------|-------------------|---------------------|--|------|
| Number   | (t) D   1   |                  | l <b>c</b> .      |                     | · -  |      |
| 2(a)(b)  | (i) Product   | Televisions      | Computers         | Washing<br>Machines | Freezers   |      |
|          | Sales per square<br>metre   | £400 √           | £750 √            | £350 √              | £150 √   |      |
|          | Variable costs per square metre   | £200 √           | £500 √            | £125 √              | £75 √  |      |
|          | Contribution per square metre.  | £200 √           | £250 √            | £225 √              | £75 √  | (42) |
|          | (ii) Ranking order of contribution  | 3                | 1 √ any 2<br>O/F  | 2                   | 4 √any 2<br>O/F                                  | (12) |
|          | (iii) Department<br>Selection   | С                | A√any 2<br>O/F    | В                   | D√any 2<br>O/F                                   |      |
|          | (b) Total Contribution  | £200 x 60<br>x 8 | £250 x 100<br>x 8 | £225 x 80<br>x 8    | £75 x 50<br>x 8                                  | (2)  |
|          |   | = £96 000<br>√√  | =£200 000<br>√√   | = £144000<br>√√     | = £30 000<br>\( \sqrt{\sqrt{\sqrt{\sqrt{\chi}}}} |      |
|          | O/f rule applies for Rows 3,4, 5, 6 and 7  Total Contribution for Store = £96 000 £200 000 £144 000 £30 000 £470 000 $\int \int \int$ |                  |                   |                     |  |      |
|          | Profit for Store = £470   | 000 √ o/f -      | £255 000 /        | = £215 000          | ∫o/f∫  | (14) |

| Question | Answer   | Mark |
|----------|--|------|
| Number   |  |      |
| 2(c)     | Selling price per oven £325  |      |
|          | Variable costs per oven £125   |      |
|          | Contribution per oven $$ £ 200 $\lor$  |      |
|          | Number of items that can be sold in Department D = $\frac{50}{1.25}\sqrt{}$ = 40 $\sqrt{}$ |      |
|          | Number of items sold per year = $40 \sqrt{x} 6 \sqrt{= 240} $                              |      |
|          | Total contribution for ovens in dept D = (240 x £200) $$ = £48 000 $$ o/f $$ C             | (10) |

| Question | Answer  | Mark |
|----------|---|------|
| Number   |   |      |
| 2(d)     | FOR selling ovens in dept D   |      |
|          | Contribution for selling ovens in D is greater $$ by £18 000 than freezers. $$ Figures are only predictions $$ actual figure for sales/contribution etc could be higher $$  |      |
|          | Fewer items need to be sold $$ to make contribution of e.g. £30 000 $$ 400 freezers compared to 150 ovens $$ i.e. 250 less items $$   |      |
|          | AGAINST selling ovens in dept D   |      |
|          | Figures are only predictions $\sqrt{\text{actual figure for sales/contribution etc could}}$ be lower. $$  |      |
|          | What does the store know about the quality of the ovens? $$ Has the manager of the store seen the product/ had a demonstration? $$ What does the store know about reliability of supply, delivery $$ and after sales service of the ovens? $$ |      |
|          | Will this mean not selling one of the other products? $$ What effect will this have? $$ Maybe they supply one of the other products as well. $$   |      |
|          | Maximum of 8 marks for arguing 1 side only  |      |
|          | Conclusion (2 marks)  | (12) |
|          | Bazaar Electricals Limited should/should not sell ovens in dept D $\sqrt{}$   |      |

| Question | Answer |                              |              |            |   | Mark |
|----------|--------|------------------------------|--------------|------------|---|------|
| Number   |        |                              |              |            |   |      |
| 3(a)     | Jan 6  | Realisation a/c              | 9 500 000 // |            | J |      |
|          |        | Buildings a/c                |              | 9 500 000  | J |      |
|          |        |                              |              |            |   |      |
|          | Jan 6  | Trade Payables a/c           | 2 200 000    |            | ſ |      |
|          |        | Realisation a/c              |              | 2 200 000  | J |      |
|          |        |                              |              |            |   |      |
|          | Jan 6  | Ordinary Shares of £1.25 a/c | 20 000 000   |            | J | (0)  |
|          |        | Sundry Shareholders a/c      |              | 20 000 000 | J | (8)  |

| Question<br>Number | Answer  |                      |              |        |
|--------------------|---|----------------------|--------------|--------|
| 3(b)               | Purchase Price No. of Ordinary shares in Rowlands plc | 20 000 000/<br>1.25/ | 16 000 000// |        |
|                    | Shareholders receive/ Purchase Price                  | £1.00<br>£0.66       |              |        |
|                    | 16 000 000  | £0.59√<br>£2.25√     | £36 000 000  | ∫o/f∫C |

| Question<br>Number | Answer                              |              |           | Mark |
|--------------------|-------------------------------------|--------------|-----------|------|
| 3(c)               | Calculation of Goodwill             |              |           |      |
|                    | Purchase Price                      | 36 000 000   | J         |      |
|                    | Original Book value of Rowlands plc | (24 900 000) | J         |      |
|                    | Adjustments - Buildings             | (950 000)    | <i>[]</i> |      |
|                    | - Machinery                         | 1 320 000    | J         |      |
|                    | - Computer                          | 600 000      | J         |      |
|                    | - Trade payables                    | (100 000)    | J         |      |
|                    | - Stock                             | 500 000      | J         |      |
|                    | Excluding Bank                      | 2 400 000    | J         |      |
|                    | Excluding Cash                      | 300 000      | J         |      |
|                    | Goodwill                            | 15 170 000   | ∫o/f∫C    | (12) |
|                    |                                     |              | <u>-</u>  | (12) |

| Question | Answ | er                             |                         |               | Mark |
|----------|------|--------------------------------|-------------------------|---------------|------|
| Number   |      |                                |                         |               |      |
| 3(d)     | Rowl | ands plc Sundry Shareholders A | ccount                  |               |      |
|          |      | Atlantic Foods / 36 000 000 /  | Share capital           | 20 000 000 /  |      |
|          |      |                                | •                       |               |      |
|          |      | (Purchase Consideration)       | Profit + Loss reserve   | 4 900 000 √   |      |
|          |      |                                | Profit on Realisation// | 11 100 000 // |      |
|          |      | 36 000 000                     |                         | 36 000 000    | (8)  |

| Question | Answer   | Mark |
|----------|--|------|
| Number   |  |      |
| 3(e)     | Answers could include:   |      |
|          | Goodwill will appear in the balance sheet of Atlantic Foods plc as an intangible asset $\mathcal{I}$ , under the heading of Non-current assets. $\mathcal{I}$ Correct treatment of goodwill would be to amortize $\mathcal{I}$ over its useful economic life. $\mathcal{I}$ Likely to derive benefits from the expenditure over a number of years, $\mathcal{I}$ so spread the cost of this expenditure over a number of years $\mathcal{I}$ ie matching concept $\mathcal{I}$ gives a True and Fair view of the accounts. $\mathcal{I}$ To write off immediately may make profit unrealistically low, $\mathcal{I}$ and tax charge would be unfairly low. $\mathcal{I}$ In line with recommended practice $\mathcal{I}$ ie FRS 10 $\mathcal{I}$ | (4)  |

| Question<br>Number | Answer   | Mark |
|--------------------|--|------|
| 3(f)               | Answers may include : Maximum of 8 marks if argument is one-sided.   |      |
|                    | Case FOR takeover: Atlantic Foods may improve in the future $\mathcal I$ and the share price could rise above £1.66. $\mathcal I$ This will give Atlantic Foods a foothold/start or greater presence $\mathcal I$ in UK. $\mathcal I$ Atlantic Foods may benefit from economies of scale $\mathcal I$ and make more profits. $\mathcal I$ Likelihood of dividends in the future. $\mathcal I$ Investment may be more secure $\mathcal I$ as business is now enlarged. $\mathcal I$ |      |
|                    | Case AGAINST takeover: Goodwill paid is very high \$\int \cdot \text{ about 60% \$\int \text{ above net asset values. }\int \text{Atlantic Foods may suffer from diseconomies of scale \$\int \text{ and see profits reduced.}\$ Atlantic Foods has to pay out a large amount of cash \$\int (£9 440 000) \$\int \text{ which will have a negative effect on liquidity. }\int  |      |
|                    | Issue of more shares \( \int \text{will see value of Atlantic Foods shares fall. } \int \text{ and } \/ \text{ or less dividends per share } \( \int \text{ and } / \text{ or reduction in voting power } \int \text{ Conclusion} \)  2 marks available  | (12) |
|                    | Should relate to points made above.  |      |

| Question                | Answer                                |                  |                 |            |                 |   | Mark |
|-------------------------|---------------------------------------|------------------|-----------------|------------|-----------------|---|------|
| Number                  | (i) Provide a product (C)             |                  |                 |            |                 |   |      |
| 4(a)                    | (i) Purchases Budget (£)              |                  |                 | 140        | UTIL 3          |   |      |
|                         | MONTH 1                               | MONTH 2          |                 |            | NTH 3           |   | (2)  |
|                         | £9 450/                               | £ 12 600/        |                 | £12        | 600 √           |   | (3)  |
|                         | ii) Purchases Budget - U              | Inits            |                 |            |                 |   |      |
|                         | MONTH 1                               | MONTH 2          |                 | 10M        | NTH 3           |   |      |
|                         | 225√                                  | 300√             |                 | 300        | )√              |   | (3)  |
|                         | iii) Production Budget -              | Units            |                 |            |                 | _ |      |
|                         | MONTH 1                               | MONTH 2          |                 | MOI        | NTH 3           |   |      |
|                         | 150√                                  | 300 √            |                 | 300        | J               |   | (3)  |
|                         | iv) Sales Budget - Units MONTH 1 72 / | MONTH 2<br>288 √ |                 | MOI<br>288 | NTH 3           |   | (3)  |
|                         | v) Stock Budget - Units               |                  |                 |            |                 |   |      |
|                         | To Stock each month                   | MONTH 1<br>78 √  | MONTH 2<br>12 √ |            | MONTH 3<br>12 √ |   |      |
|                         | Total in Stock                        | 78 √             | 90 /            |            | 102 J           |   | (6)  |
|                         | vi) Creditors Budget (£)              |                  | 90 7            |            |                 |   |      |
|                         | MONTH 1                               | MONTH 2          |                 |            | VTH 3           |   | (3)  |
|                         | £ 9 450√                              | £ 9 450/         |                 | £ 9        | 450√            |   |      |
| vii) Debtors Budget (£) |                                       |                  |                 |            |                 |   |      |
|                         | MONTH 1                               | MONTH 2          |                 |            | NTH 3           |   | (3)  |
|                         | £ 6 408√                              | £ 25 632/        |                 | £ 25       | 632√            |   | ` '  |
|                         |                                       |                  |                 |            |                 | • |      |

| Question | Answer  | Mark |
|----------|---|------|
| Number   |   |      |
| 4(b)     | For Method  |      |
|          | Narayang may have little choice in method as terms may be decided by                            |      |
|          | supplier(s) $$ who may be in a strong position $$ especially as Narayang are a new business. $$ |      |
|          | Narayang may be able to negotiate better terms in the future, $$ especially                     |      |
|          | if they prove to be a regular customer, $$ and/or a reliable supplier. $$                       |      |
|          | After the first two months, $$ cash flow will be regular, $$ with receipts of                   |      |
|          | £25 632 and payments of £12 600 for supplies. $\sqrt{}$   |      |
|          | Discounts could be given for prompt payment $\sqrt{}$   |      |
|          | Against Mathad  |      |
|          | Against Method  Firm is waiting longer to collect sales receipts than they are taking to pay    |      |
|          | suppliers. $\sqrt{}$  |      |
|          | This gives a simple working capital cycle $$ of one week. $$                                    |      |
|          | Negative effect on cash flow $\sqrt{\ }$ in the first two months of business. $\sqrt{\ }$       |      |
|          | Selling on credit may result in bad debts $\sqrt{}$   |      |
|          | Maximum of 4 marks for arguing one side only  | (8)  |
|          | Evaluation:   | (0)  |
|          | Method is good/bad $\sqrt{}$  |      |
|          | 2 marks available for overall conclusion, should relate to points made above.                   |      |

| Question | Answer          |   |                               | Mark |
|----------|-----------------|---|-------------------------------|------|
| Number   |                 |   |                               |      |
| 5(a)     | Gearing ratio = | <u>Debt</u> x100 √ <u>OR</u><br>Capital Employed  | <u>Debt</u> x 100 √<br>Equity |      |
|          |                 | $= \frac{24\ 000\ 000}{40\ 000\ 000} \int x\ 100$ | 24 000 000                    | (4)  |
|          |                 | = 60% <i>J</i>                                    | OR 150% J                     |      |

| Question<br>Number | Answer  | Mark |
|--------------------|---|------|
|                    |   |      |
| 5(b)               | The gearing ratio is too high, $\sqrt{\ }$ being over 50% (100%). $\sqrt{\ }$ O/F |      |
|                    | It would be better if the ratio were between 30% and 50% $$ $$                    |      |
|                    | It could be improved by (max of two $II$ ):                                       |      |
|                    | - issuing more ordinary shares  |      |
|                    | - Redeeming preference shares   |      |
|                    | - Paying off bank loan  |      |
|                    | - Redeeming the debenture   | (4)  |
|                    | Making more profit and keeping it in reserves.                                    |      |

| Question<br>Number | Answer   | Mark |
|--------------------|--|------|
| 5(c)               | (i) Earnings per share = $\underbrace{£400\ 000}_{10\ 000\ 000} \mathcal{J}$ = 4 pence per share $\mathcal{J}$ |      |
|                    | (ii) Price/earnings ratio = $\frac{120}{4} \int = 30 \text{ times O/F } \int$                                  |      |
|                    | (iii) Dividend cover = $\frac{400\ 000}{280\ 000}\ f$ = 1.429 times $f$  |      |
|                    | (iv) Dividend yield = $(2.8 \times 100) \ \mathcal{I}$ = 2.33% $\mathcal{I}$ £1.20 $\mathcal{I}$               | (12) |

| Question | Answer  | Mark |
|----------|---|------|
| Number   |   |      |
| 5(d)     | (i) EPS is low $\int$ (relating to own figure)                                      |      |
|          | (ii) Price/earnings ratio is fairly high $\int$ (relating to own figure)            |      |
|          | (iii) Dividend cover is acceptable ∫ (relating to own figure)                       |      |
|          | (iv) Dividend yield is acceptable in today's market $/$ low $\int$ (relating to own | (4)  |
|          | figure)   |      |

| Question | Answer  | Mark |
|----------|---|------|
| Number   |   |      |
| 5(e)     | The ratios could be improved by:  |      |
|          | EPS - increasing profits ∫ or redeeming ordinary shares ∫ Price/earnings - raising share price ∫ by increasing profits ∫ or |      |
|          | redeeming ordinary shares /   |      |
|          | Dividend cover - increasing annual profits / or paying a lower dividend /   | (0)  |
|          | Dividend yield - paying a higher dividend, $\int$ after making higher profits $\int$  | (8)  |

| Question | Answer   | Mark |
|----------|--|------|
| Number   |  |      |
| 6(a)     | Answers may include:   |      |
|          | For product, obtain a product specification giving standard quantities for materials and labour.   |      |
|          | Standard prices for materials obtained by consulting buyers and suppliers $\mathcal{I}$ Standard labour rates obtained by consulting human resources department and/or unions. $\mathcal{I}$ | (4)  |
|          | Standard overheads obtained $\mathcal I$ by consulting management $\mathcal I$ finance department. $\mathcal I$  |      |
|          | Looking at figures for past cost of sales $I$  |      |

| Question<br>Number | Answer               |        |        |          |       | Mark |
|--------------------|----------------------|--------|--------|----------|-------|------|
| 6(b)               |                      | BUDGET | ACTUAL | VARIANCE |       | (8)  |
|                    | Sales                | 96000  | 94800  | 1200     | ADV √ | (6)  |
|                    | Less                 |        |        |          |       |      |
|                    | Material Costs       | 26990  | 27840  | 850      | ADV √ |      |
|                    | Labour Costs         | 32640  | 33660  | 1020     | ADV √ |      |
|                    | Variable Overheads   | 17970  | 15635  |          | FAV √ |      |
|                    | = Cost of Goods Sold | 77600  | 77135  | 465      | FAV √ |      |
|                    | Gross Profit         | 18400  | 17665  | 735      | ADV √ |      |
|                    | Less Fixed Overheads | 14430  | 14430  | 0        | 0 /   |      |
|                    | Net Profit           | 3970   | 3235   | 735      | ADV √ |      |

| Question | Answer   | Mark |
|----------|--|------|
| Number   |  |      |
| 6(c)(i)  | Labour Efficiency Variance = (Actual Hours - Standard hours) $\int x$ Standard Rate $\int$ | (6)  |
|          | = $(3250 \ \text{f} - 3200 \ \text{f}) \times 10.20 \ \text{f}$                            |      |
|          | = £510 Adverse √ o/f   |      |

| Question<br>Number | Answer   | Mark |
|--------------------|--|------|
| 6(c)(ii)           | Labour Rate Variance = (Actual Rate - Standard Rate) $\int x$ Actual Hours $\int = (£33660 \int -£10.20 \int) x 3250 \int$ | (6)  |
|                    | = £510 Adverse √ o/f   |      |

| Question | Answer   | Mark |
|----------|--|------|
| Number   |  |      |
| 6(d)     | Evaluation Answers may include. FOR usefulness Allows performance to be compared $\mathcal I$ with predetermined standards. $\mathcal I$ Variances can be analysed $\mathcal I$ and action taken to control costs. $\mathcal I$ Helps eliminate waste, $\mathcal I$ idle time, inefficiency etc $\mathcal I$ Allows management by exception, $\mathcal I$ which sees action taken only for large variances. $\mathcal I$ |      |
|          | AGAINST usefulness Takes time, expertise ∫ and money to prepare. ∫ Inaccurate standards set ∫ may be misleading and unhelpful. ∫   |      |
|          | Maximum of 4 marks for one-sided argument. Conclusion Standard costing is useful $\mathcal{I}\mathcal{I}$  | (8)  |

| Question | Answer   | Mark |
|----------|--|------|
| Number   |  |      |
| 7(a)     | Profit is equal to total sales revenue $\mathcal{I}$ less total costs. $\mathcal{I}$ Margin of safety is equal to actual sales revenue $\mathcal{I}$ less sales revenue required to break even. $\mathcal{I}$ OR actual output $\mathcal{I}$ sales units $\mathcal{I}$ less output $\mathcal{I}$ sales to break even $\mathcal{I}$ Therefore, the two are not the same. $\mathcal{I}\mathcal{I}$ | (6)  |

| Question | Answer   | Mark |
|----------|--|------|
| Number   |  |      |
| 7(b)     | Fixed Costs Variable costs per unit                                    |      |
|          |  | (12) |
|          | Rent £360 per month $\int$ Total £0.75 per unit $\int$                 |      |
|          | Depreciation £50 per month $\int \int$                                 |      |
|          | Insurance £42 per month $\int$ Contribution per unit                   |      |
|          | Electricity £60 per month √  |      |
|          | Total FC £512 per month $\int$ (£ 3.95 - £ 0.75) $\int$ = £3.20 $\int$ |      |
|          |  |      |
|          | Break Even Point = $£512$ o/f $J$ = 160 meals o/f $J$                  |      |
|          | £3.20 o/f \( \int \)   |      |

| Question | Answer          |  | Mark |
|----------|-----------------|--|------|
| Number   |                 |  |      |
| 7(c)     | Profit for year | Contribution (3.20 x 6 200) = £19 840 o/f $JJ$ |      |
|          |                 | Less FC (12 x £512) = £6 144 o/f $JJ$          | (6)  |
|          |                 | Profit = £13 696 √ O/F √ C                     |      |

| Question | Answer   | Mark |
|----------|--|------|
| Number   |  |      |
| 7(d)     | Case for easier control of FIXED costs.  |      |
|          | It is possible to decide the length of life of a non-current asset, √ thus   | (8)  |
|          | controlling the depreciation charge per year. $\sqrt{\ }$  |      |
|          | It may be possible to negotiate with the landlord $\mathcal I$ to fix a monthly rent charge. $\mathcal I$  |      |
|          | It may be possible to negotiate with the bank $\mathcal I$ over the interest rate charged on a loan. $\mathcal I$  |      |
|          | Fixed costs do not change with output but variable costs do $\sqrt{}$  |      |
|          | Case for easier control of VARIABLE costs.   |      |
|          | It is possible to fix direct wages, $\mathcal I$ and someone will be willing to work for this rate. $\mathcal I$   |      |
|          | It may be possible to negotiate with suppliers $\mathcal I$ for the price of raw materials. $\mathcal I$   |      |
|          | Some fixed costs maybe impossible to change eg loan interest/repayments $\mathcal{I}$ , business rates $\mathcal{I}$ , depreciation $\mathcal{I}$ , insurance $\mathcal{I}$ (one tick per item up to a maximum of two ticks) |      |
|          | Maximum of 4 ticks for arguing one side.   |      |
|          | Conclusion - Two $\mathcal{I}$ It is easier to control fixed / variable costs.   |      |

# 6002 01 Assessment Objectives January 2012

| Qstn                     | Spec Ref | AO1      | AO 2      | AO 3     | AO 4     | Total |
|--------------------------|----------|----------|-----------|----------|----------|-------|
|                          | opeo nei | Knowlg + | Applicatn | Analysis | Evaluatn |       |
|                          |          | Undestng |           |          |          |       |
|                          |          |          |           |          |          |       |
|                          |          | 48       | 60        | 48       | 44       |       |
| 1a clip b                | 1        | 10       | 14        | 10       |          | 34    |
| 1b clip a                | 1        | 2        | 2         | 2        |          | 6     |
| 1c single                | 1        |          |           |          | 12       | 12    |
|                          | _        |          |           |          |          | 52    |
| 2a clip                  | 8        | 5        | 6         | 5        |          | 16    |
| 2b clip                  | 8        | 4        | 6         | 4        |          | 14    |
| 2c clip                  | 8        | 3        | 4         | 3        | ļ        | 10    |
| 2d clip                  | 8        |          |           |          | 12       | 12    |
|                          |          |          |           |          |          | 52    |
| 3a single                | 1        | 3        | 2         | 3        |          | 8     |
| 3b clip                  | 1        | 2        | 4         | 2        |          | 8     |
| 3c clip                  | 1        | 3        | 6         | 3        |          | 12    |
| 3d clip                  | 1        | 2        | 4         | 2        |          | 8     |
| 3e clip                  | 1        | 2        | 0         | 2        | 10       | 4     |
| 3f clip                  | 1        |          |           |          | 12       | 12    |
|                          |          |          | 0.0       | 0.1      |          | 52    |
| Sectn A                  | Any 2    | 24       | 32        | 24       | 24       | 104   |
| Total                    | Qstns    |          |           |          |          |       |
| Max 104                  | 4        |          |           |          |          | 0.4   |
| 4a clip                  | 4        | 8        | 8         | 8        |          | 24    |
| 4b clip                  | 4        |          |           |          | 8        | 8     |
| En alim h                | 2        | 1        | 2         | 1        |          | 32    |
| 5a clip b                | 2 2      | 1        | Z         | 1        | 4        | 4 4   |
| 5b clip a                |          | 4        | 4         | 4        | 4        | 12    |
| 5c clip de               | 2 2      | 4        | 4         | 4        | 4        | 4     |
| 5d clip ce<br>5e clip cd | 2        | 3        | 2         | 3        | 4        | 8     |
| se cup cu                | Z        | 3        |           | 3        |          | 32    |
| 6a single                | 5        | 2        | 0         | 2        |          | 4     |
| 6b clip c                | 5        | 2        | 4         | 2        |          | 8     |
| 6c clip b                | 5        | 4        | 4         | 4        |          | 12    |
| 6d single                | 5        | 7        | 7         | 7        | 8        | 8     |
| ou single                | J        |          |           |          | U        | 32    |
| 7a single                | 7        | 3        | 0         | 3        | 1        | 6     |
| 76 single<br>7b clip     | 7        | 3        | 6         | 3        |          | 12    |
| 7c clip                  | 7        | 2        | 2         | 2        |          | 6     |
| 7d single                | 7        |          |           |          | 8        | 8     |
| 7 d Silligit             | ,        |          |           |          |          | 32    |
| Totals for               | Any 3    | 24       | 24        | 24       | 24       | 96    |
| Sectn B                  | questns  | 27       |           |          |          | /5    |
| 96                       | 4225013  |          |           |          |          |       |
| TOTAL                    |          | 48       | 56        | 48       | 48       | 200   |
|                          |          | 1        |           |          | 1 .0     |       |
| L                        | l        | 1        | 1         | 1        | 1        |       |

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